

# 'Hot-Spotters,' 'Frequent Fliers,' & 'Super Utilizers': **Healthcare Delivery Innovations to Meet the Needs of Complex Patients**



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#### **PROBLEM**

- In the United States, just 5% of patients account for 50% of healthcare costs.1,2
- · A majority of these patients have multiple chronic diseases complicated by social determinants of health that would benefit from close care coordination 3, 4, 5
- · This unmet need leads to high utilization and cost, poor outcomes, and dissatisfaction with care.6,7

#### PURPOSE

To identify and describe patients with high utilization patterns at the Eastern Panhandle Care Clinic (EPCC), a safety net clinic in West Virginia.

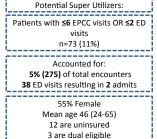
#### METHODS

- 1. A retrospective chart review of previously identified high risk patients from the EPCC.
- 2. For all ED visits: the date of visit, chief complaint, and resulting admissions were
- 3. Chief complaints were grouped into system categories for analysis.



### **DATA & ANALYSIS**

Individual Patients Seen at EPCC from 12/28/2014 - 12/27/2015 N=683 Total EPCC patient encounters generating a SOAP note =5428 Identified High Risk patients n=290 From this sample patients were classified:



Cough ENT

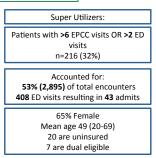
Respiratory complaints

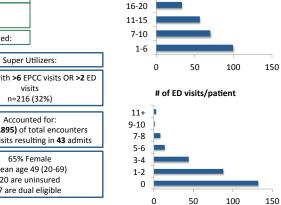
Top 10 reasons for ED visits

usculoskeleta

Mental health Derm/Rash

CV/Chest





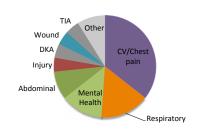
30+

26-30

21-25

# of EPCC SOAP/patient

# Reason for admission



## CONCLUSIONS

- · Super utilizers were identified in this clinic population and accounted for more than half of the clinic encounters in the reviewed time period.
- · The large percentage (30%) of musculoskeletal complaints, not related to injuries, in the ED may indicate an unmet need in the clinic or community.
- · More than 50% of admissions were due to cardiovascular and respiratory conditions suggesting an opportunity for closer chronic disease management.

## RECOMMENDATIONS

- Implementation of a Super Utilizer high touch intervention has the potential to reduce utilization and improve the patient's experience of care.
- Based on utilization data, protocols could be implemented to address specific population needs i.e chronic pain/ musculoskeletal complaints.
- High quality data collection efforts that include resource use are needed to implement super utilizer interventions.
- Community collaboration and partnerships can facilitate super utilizer interventions

